



SPEAKERS BUREAU



Presentation Information

Presentation Category	Retirement, Career Transitioning, and Financial Planning
Presentation Title	Fresh-Pursuits: The Journey from Cop to Corporate
Presentation Length	2 Hours
Presentation Objective	<p>What you can expect:</p> <ul style="list-style-type: none">• Factors to make an informed decision to leave or not leave• Where to start the job search and application process• What job is right for your skill set• What role does your LinkedIn and resume bring to the process• How to network yourself and your specialized skills to maximize the impact for job success
Presentation Description	<p>Making the decision to leave law enforcement to pursue a new career is a difficult one. The process has changed drastically over the years. The advent of on-line job searching sites and professional and social networking sites, has completely changed the way people find and get jobs. Understanding the new norm, complexities, and avoiding the pitfalls will both reduce frustration and lead to new opportunities. This talk track will help pass on the lessons learned from more than the speaker. My experience in helping many current and former officers move to the private sector has given me a wealth of experience that can help others in their own journey. This course will help you fully understand the pros and cons of leaving a career in law enforcement for new opportunities, understand the best practices for researching and networking for new opportunities, and help set oneself up for success in landing a new job.</p>
Speaker Name & Session	John Manning, NA Session 240
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Speaker's Biography	<p>John Manning is the leader of Worldwide Public Safety and National Security programs initiatives for Microsoft Strategic Pursuits, with responsibility over solution offerings that serve the public safety & justice communities. He has 25 years of experience as a municipal law enforcement official in the United States and 5 years in the corporate world. In his spare time, John is the founder and principal leader for FreshPursuits.com. Fresh Pursuits provides quality training and education to help people in transition, whatever stage that may be. From starting law enforcement to transitioning to a new chapter, Fresh-Pursuits brings a wealth of experience and information to help you in your journey. John's law enforcement experience started in the Washington, DC Metropolitan Police Department where he was a patrol officer and detective. John changed departments when he moved to Washington State and started working as a police officer for the Bellevue Police Department. John spent the next 20 years there and held assignments including Narcotic Investigation as a DEA Task Force Agent, Hostage Negotiator, K-9, and SWAT operator (both as a Team Leader and Commander.) John held every rank up to Major and is a graduate of the FBI National Academy.</p>